

MANAGEMENT REPORT

Date: May 27, 2025
To: Mayor and Council
From: Brent Raycraft, Supervisor of Fleet
Report Number: COU25-055
Attachments: RFP Submission

Title: To Supply and Deliver One Tandem Dump Truck

Objective: To obtain approval to award One Tandem Dump Truck to Vision Truck Group of Cambridge Ontario.

Background: The 2025 approved budget included the purchase of one (1) Tandem Dump Truck replacing a 2007 Sterling Tandem Dump Truck.

Analysis: The City of Stratford participates from time to time in procurement programs that are conducted by cooperative buying groups. The Canoe Procurement Group of Canada is a buying group through the Local Authority Service (LAS) and Association of Municipalities of Ontario (AMO) that helps municipalities purchase products and services that they regularly use at preferential pricing. Under the Canoe Procurement Group, municipalities can access high-quality, competitively priced goods and services without having to formally issue tenders or RFPs themselves, as LAS has done much of the vetting.

Staff utilized the Canoe Purchasing Group of Canada and received three submissions with Vision Truck Group from Cambridge Ontario having the most competitive tariff-free pricing for a Mack. In the Canoe evaluation of the various suppliers, Mack ranked 6th overall of 26 companies evaluated. The quote provided, including the specifications, is attached to this report for reference.

This tandem dump truck with a reduced emissions system will help the City take a step towards its Climate Change targets by replacing the existing 2007 Truck. The existing truck is two years past its 15-year service life and is experiencing increased maintenance costs. The purchase would complement the existing Fleet of heavy equipment, and its flexible utilization is able to meet the multiple departments' operational needs.

The 2025 budget included the estimated expenditure of \$300,000 funded by the Fleet Reserve Fund (R-R11-FLET). Based on the staff recommendation, the actual spend will be \$265,997.48 including HST, which equates to \$239,397.73 with non-recoverable HST. The unspent amount will remain in the Reserve Fund for future use.

Financial Implications:

Financial impact to current year operating budget:

None anticipated as the project is to be fully funded by the Reserve Fund.

Financial impact on future year operating budget:

Preventative Maintenance Service only, once manufacturers warranty has expired and planned contributions to the Fleet Reserve Fund for the ultimate replacement of this unit at the end of its useful life. These are included in the annual operating budgets for the Fleet division.

Link to asset management plan and strategy:

Based on the estimated future timing and replacements cost of this system, there is an annual impact on future year operating budgets of approximately \$25,000. This is captured during the budget process, in the transfers to capital reserves to set aside funds for the eventual replacement with a useful lifecycle of 15 years.

Alignment with Strategic Priorities:

Developing our Resources

Optimizing Stratford's physical assets and digital resources. Planning a sustainable future for Stratford's resources and environment.

Alignment with One Planet Principles:

Health and Happiness

Encouraging active, social, meaningful lives to promote good health and wellbeing.

Material and Products

Using materials from sustainable sources and promoting products which help people reduce consumption.

Zero Waste

Reducing consumption, reusing and recycling to achieve zero waste and zero pollution.

Zero Carbon Energy

Making buildings and manufacturing energy efficient and supplying all energy with renewables.

Staff Recommendation: THAT the quote for the supply and delivery of a new Mack Tandem Dump Truck be awarded to Vision Truck Group of Cambridge Ontario at a total cost of \$265,997.48, including HST.

Prepared by:

Brent Raycraft Supervisor of Fleet

Recommended by:

Taylor Crinklaw, Director of Infrastructure Services

Adam Betteridge, Interim Chief Administrative Officer