



MANAGEMENT REPORT

Date: April 13, 2026
To: Mayor and Council
From: Brent Raycraft, Manager of Fleet Operations
Report Number: COU26-041
Attachments: None

Title: Purchase of Landfill Compactor

Objective: To award the Supply and Delivery of One Landfill Compactor to SMS Equipment of Etobicoke Ontario.

Background: The City of Stratford's budget included replacing one Landfill Compactor (D.7.8) that was at the end of its service life (10 years) at an estimated cost of \$1,600,000. The current unit is small and consistently failing, resulting in interruptions to operations on a regular basis. It has logged over 13,500 hours and repair costs are increasing each year. The waste study also identified this equipment as requiring replacement.

Analysis: The City of Stratford periodically participates in cooperative procurement programs. The Canoe Procurement Group of Canada, administered through Local Authority Services (LAS) in partnership with the Association of Municipalities of Ontario (AMO), enables municipalities to purchase commonly used goods and services at preferential pricing. Canoe offers access to pre-qualified, competitively priced suppliers without the City having to issue its own tender or RFP, as LAS completes much of the upfront vendor and contract vetting.

Through the Canoe Purchasing Group of Canada, Staff issued a Request for Tender to more than ten suppliers and received three submissions:

Valid Compactor Quotes (Excluding HST)

- Humdinger Equipment (Tana): \$1,661,335.00
- Toromont (CAT): \$1,604,127.32
- SMS Equipment (Bomag): \$1,522,455.00

A preventative maintenance service, complemented with a 60 month / 10000 hr Armour Premium warranty package, is included in the pricing.

The 2026 budget estimated the capital expenditure at \$1,600,000 and was to be funded through the transfers to reserve funds / Fleet Reserve Fund (R-R11-Flet). The actual spend cost to the City with HST rebates will be \$1,549,250.21.

Staff recommend proceeding with the purchase of a Bomag BC873 landfill compactor from SMS Equipment (Etobicoke, Ontario). SMS Equipment submitted the lowest-priced, fully compliant bid and provided a complete landfill compactor package that meets all required specifications.

The BC873 will support efforts to extend the service life of the City of Stratford landfill by complementing the existing fleet and improving compaction performance over the current compactor. This is expected to result in a denser, more stable working face and improved overall site operations.

The purchase of this unit will also advance the City of Stratford's climate change objectives through Stage V / Tier 4 Final emissions technology and a fuel-efficient Cummins engine, helping to reduce fuel consumption.

Financial Implications:

Financial impact to current year operating budget:

There is no financial impact to the current year operating budget that was prepared with this purchase included. Repairs and maintenance costs will be reduced with a newer unit.

Financial impact on future year operating budget:

There is no financial impact to the future year operating budget that was prepared with this purchase included, noting that while under warranty, operational costs are anticipated to be nominal.

Link to asset management plan and strategy:

Based on the estimated future timing and replacements cost of this system, there is an annual impact on future year operating budgets of approximately \$107,000 which is substantially included in the annual transfers to reserve funds already.

Alignment with Strategic Priorities:

Developing our Resources

Optimizing Stratford's physical assets and digital resources. Planning a sustainable future for Stratford's resources and environment.

Alignment with One Planet Principles:

Land and Nature

Protecting and restoring land for the benefit of people and wildlife.

Material and Products

Using materials from sustainable sources and promoting products which help people reduce consumption.

Zero Waste

Reducing consumption, reusing and recycling to achieve zero waste and zero pollution.

Zero Carbon Energy

Making buildings and manufacturing energy efficient and supplying all energy with renewables.

Staff Recommendation: THAT the Tender for the supply and delivery of one new Landfill Compactor from SMS Equipment of Etobicoke, Ontario at a total cost of \$1,720,374.15, including HST, be approved.

Prepared by: Brent Raycraft, Manager of Fleet Operations
Recommended by: Taylor Crinklaw, Director of Infrastructure Services
André Morin, CPA, Chief Administrative Officer